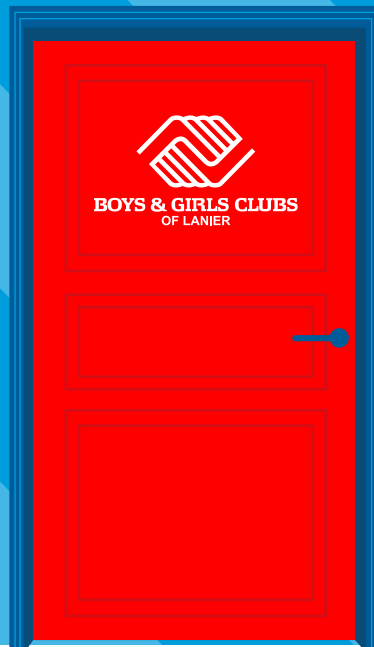


2018 ANNUAL REPORT

Opening Doors to More **GREAT FUTURES**



FROM the CEO



Two words describe 2018 at Boys & Girls Clubs of Lanier:
opportunity and growth.

For the first time since 1954, the Club found opportunity and experienced growth beyond the boundaries of Hall County. Thanks to our partners at United Way of Forsyth County, Boys & Girls Clubs of Lanier was welcomed with open arms, enrolling over 100 members in the after school program at Cumming Elementary School. We hope to meet the needs of more youth in the Lanier region in years to come.

The organization is still finding opportunities for growth within Hall County, with another site opening at Lula Elementary School in fall of 2018. This addition brought the after school program's average attendance to 1000 youth per day across 15 locations, a record high for Boys & Girls Clubs of Lanier.

In 2018, more kids found a safe and positive place to go after school, but our job is not done.

We continue to search for opportunities to serve youth in our community. With the help of our donors, leadership, staff, volunteers, and community partners, we will embrace these opportunities and grow, serving those who need us most.

On behalf of the kids who come to our Clubs to find positive role models, safety, and inspiration, thank you for your support in 2018. I hope you will continue to grow with us in 2019 so we can open doors to even more great futures.

Sincerely,

A handwritten signature in black ink that reads "Steven Mickens". The signature is written in a cursive, flowing style.

Steven Mickens



BOYS & GIRLS CLUBS
OF LANIER

Because of You...

More than **6,000** youth participated in programming to build the skills and confidence they need to reach great futures

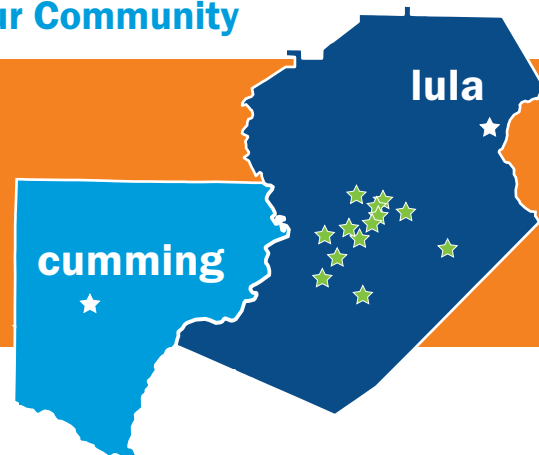
Nearly **4,000** youth were reached through community outreach programs

2,200 registered members had a safe place to go when school was out

With Your Help...

More Doors to Great Futures Opened to Youth in our Community

Because of your support, we opened two new Club locations in 2018 including Cumming Elementary Boys & Girls Club and Lula Elementary Boys & Girls Club. These two additional Club sites are the first step to extending our footprint to serve more kids across the Lanier area.



Kids Experienced Life Enhancing Opportunities



Passport to Manhood

Our young boys engage in discussions and activities that reinforce character, leadership and positive behavior.

Play Ball

An initiative to encourage widespread participation in all forms of baseball activities among all age groups.

Tutoring

Additional help with math and reading after school can make all the difference. Giving members the opportunity to continue learning outside of the classroom is the best way to make sure they succeed at school and in life.

Litter League

Members learn to be responsible, helping us take care of our Clubs by picking up trash each day.

Positive Sprouts

Members learn how to plant, grow, and eat whole fruits and vegetables, giving them the tools they need to form healthy habits.

FUNDamental Fitness program

Designed to get girls moving and increase aerobic capacity, the program provides activities chosen for middle school girls, by middle school girls.



Role Models & Leaders Were Developed

As a comprehensive leadership development program, Youth of the Year exemplifies our mission and is proof of the impact our Clubs are making in the lives of youth across our community. Youth of the Year recipients are role models, leaders and advocates, and our 2018 Youth of the Year Winner, Jayla Williams, is no exception.

After being named the BGCL 2018 Youth of the Year, Jayla was accepted to Georgia Tech and began attending in the summer of 2018. She plans to major in computer engineering and credits the Youth of the Year experience as being instrumental in preparing her for the transition from high school to college.



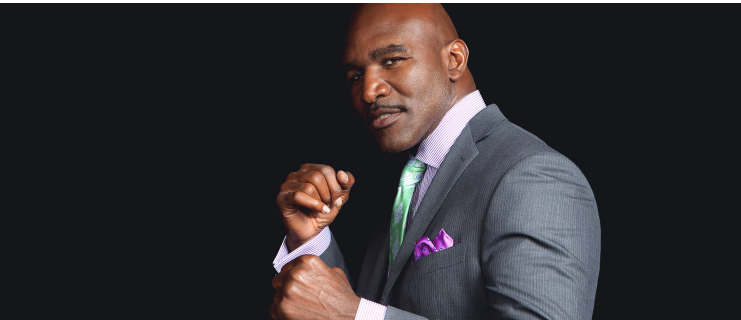
"My Youth of the Year experience definitely gave me an edge in my college and scholarship applications," said Jayla. "Youth of the Year also boosted my confidence, which helped me feel comfortable taking on leadership roles at my school."

2018 Highlights

Duck Derby raises **\$152,087** to benefit our kids and help them reach their full potential



Evander Holyfield serves as keynote speaker at the 16th Annual Futures for Kids Gala



Gene Marlow receives the Phillip Sartain Helping Hands Award for his service, dedication and commitment to improving the lives of kids at Boys & Girls Clubs of Lanier where he began coaching baseball in 1962



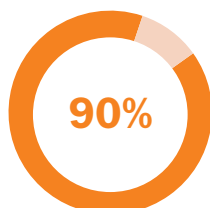
The 20th Annual Holiday Golf Tournament, organized by advisory board member, Alex Laidlaw, raises **\$53,010** for our Clubs



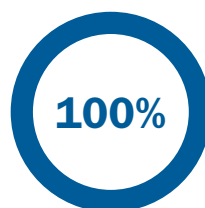
More than **350 volunteers** and **200 employees** provided trusted guidance and education



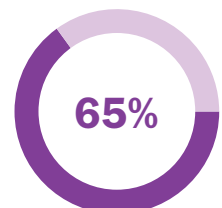
of our Club teens **graduated** high school with **88%** of them pursuing post-secondary education



of Club kids say they can stand up for what's **right**, even if their friends disagree



of parents would **recommend** the Clubs to a friend



of Club members were physically **active** at least 5 days a week

2018 Donors

Jeremiah Milbank Society \$10,000+

Arthur M. Blank Family Foundation
Dr. Wiley & Mrs. Judy Black
Walter Boomershire
John & Candice Byrd
David & Gail Chester
Derrick & Melissa Dennis
Georgia Alliance of Boys & Girls Clubs, Inc
Georgia Dept of Education
Jackson EMC Foundation
James & Eleanor Dunlap Charitable Trust
Lanier Partners of North GA, Inc.
Mansfield Oil Company
McKinney-Geib Foundation, Inc.
Office of Juvenile Programs
James A. Walters Family
United Way of Forsyth County, Inc
United Way of Hall County, Inc.
USDA CACFP Snack Program
Wilheit Family Foundation
Dancy & Charles Wynne

Keystone Club \$1,000 - \$9,999

Advanced Disposal
J. Alec & Cindy Alexander
Alexander, Almand & Bangs LLP
American Proteins, Inc.
America's Home Place
Atlanta Highway Seafood Market
Beth Baldwin
Larry & Elisabeth Baldwin
Bank of America - Merrill Lynch
BB&T
Boys & Girls Clubs of America
Phil & Lindsay Bonelli
Boys & Girls Club of Valdosta
Browns Bridge Dock Company
John & Denise Burgess
Allen & Heather Butler
Cadence Bank
Cargill Incorporated
Casey Tree Experts
Chick-fil-A Gainesville
City Church of Gainesville
City Plumbing & Electric Supply Company
Clipper Petroleum, Inc.
Coca Cola Bottling Company
Country Boy Trailers
Cox Radio
Jay Crace

Crystal Farms
Tim & Brook Davidson
Dick's Sporting Goods
Duplicating Products, Inc.
Larry & Merrienne Dyer
Eaton Corporation - Marina Power & Lighting
Dr. Harry & Mrs. Mindy Ferran
Fieldale Farms Corporation
Ford Motor Company
Chip & Leslie Frierson
Gainesville Jaycees Charities
Gainesville Jewelry
Gap Foundation
Georgia Power Company
Georgia Power Foundation, Inc.
Georgia's Own Credit Union
Daryl & Betty Goetz
Eric & Joan Grabau
Grace Episcopal Church
Greater Love Outreach
Hancock Roofing & Construction, LLC
Hargrove Engineers & Constructors
David & Shannon Hughes
Hulsey, Oliver & Mahar
Jackson EMC
John Jarrard Foundation
Niesa & Christina Johnson
Junior League of Gainesville Hall County
Greg & Sandy Katulka
Kipper Tool Company
Lakeside News
Bob & Rebecca Lane
Lanier Cold Storage, LLC
Lanier Dermatology & Skin Cancer Specialists
Lanier HVAC Services, LLC
Leading Edge Investigations
Darrin Lee
Deborah Mack
Doug & Diane Magnus
Mall of Georgia Ford
Marina Electrical Equipment, Inc.
Marine Specialties
Mar-Jac Poultry, Inc.
Milliken Foundation
Milton Martin Toyota
Christopher & Beth Morgan
Morten Andersen Family Foundation
Morton, Vardeman & Carlson
Tom & Alice Ann Mundy
Kary & Katie Nordholz
North Georgia Community Foundation
Northeast Georgia Medical Center
Peach State Bank & Trust
Neil & Alyssa Phillips
Andy & Michele Piucci
Kevin & Marcia Price

ProCare RX
Publix Super Markets Charities
Quality Electric
Ralph & Mary Cleveland Foundation
Cheryl Reeves
Regions Bank
Renfroe Mining and Grading Company, Inc
Rodney & Anita Smith Charitable Fund
Ross Dress For Less
Duane & Sherry Schlereth
Lawrence & Sherrie Schrage
Francis & George Seelke
Signs By Tomorrow
Singleton Marine Group
Kirby & Marybeth Smart
Lessie Smithgall
South State Bank
John & Renee Stanton
Wendell & Lydia Starke
David & Missy Stevens
Stewart, Melvin & Frost, LLP
The Times
The Twisted Oar - CE Res LLC
Dr. Matthew & Mrs. Brooklyn Thom
Treadstone Construction
Turner, Wood & Smith Insurance
United Community Bank
Wayne Farms
Dr. Jeremy & Mrs. Jennifer Williams

Blue Door Club \$500 - \$999

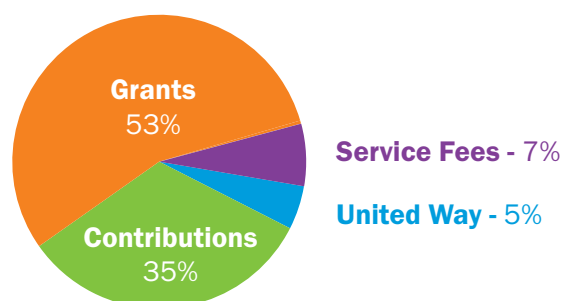
Amerigroup Community Care
Ameris Bank
Stan & Susie Appleton
Danny & Lynda Askew
Buffalo Wild Wings
Rick & Chris Carter
City of Gainesville
ControlByNet, LLC
Jody & Lora Cooley
Sean & Kristin Couch
Cram-A-Lot Compactors
Jim & Vicki Davis
Drs. Larry & Katie Dudas
Entegra
Michael Farmer
Kevin & Callie Flack
Renee Forbes
Formex Manufacturing, Inc.
Georgia Powder Coating
Gibson Dental Designs
Dennis & Gail Greene

H. Lloyd Hill Architects & Associates, Inc.
Michelle Hall
Steve & Joy Hall
Carol Hanlon
Abb Hayes
Philip & Emily Hayes
Hayes Chrysler Dodge Jeep of Gainesville
Greg Henderson
Tony & Cathy Herdener
Duane & Mary Hinshaw
Intelligent Networks, Inc.
K & R Manufacturing Company
Adam & Jennifer Kelley
Kimmers Photography
Koch Foods, Inc.
Dr. Buddy & Mrs. Evie Langston
Jim & Diana Latimer
Leon Farmer & Company
Little & Davenport Funeral Home
Longstreet Clinic, PC
Paul & Glenna Maney
Matthews Printing Company
Gene & Diane Marlow
Steven & Nichelle Mickens
MSE Branded Foods
Tony Nix
North Georgia Canopy Tours
Norton Agency Insurance Div.
Oakwood's Arrow Auto Auction Inc
Ashley Ortiz
Dale & Jessica Ozaki
Parks Lumber & Building Supply
Pro Lawn Services, Inc.
Zachary Propes
QuikTrip
Strother & Cindy Randolph
Robbie's Marine Services, Inc.
Sam Roper
Rushton & Company
Sandy Springs PWM, Inc
Mark Sosebee
Stein Steel & Supply Company
Syfan Logistics
The Powers Company
David Thomas
Gordon & Janice Wagner
Whitehead Die Casting Co., Inc.
Wild Wing Cafe
Trey & Morgan Wood

Financials

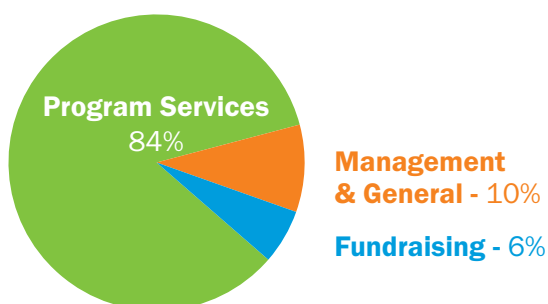
We rely on the support of individual donors, foundations, corporations and government to make our work possible and pride ourselves on the highest level of transparency and the wise investment of donor funds so we really make a difference in lives of our kids.

Revenue Breakdown



Revenue = \$4,045,515

Expense Breakdown



Expenses = \$4,196,354

To view our full financials, visit www.boysgirlsclubs.com.

2018 Board of Directors

Emily Hayes, <i>President</i>	Abb Hayes
Jerome Yarbrough, <i>Vice President</i>	Niesa Johnson
John Byrd, <i>Treasurer</i>	Angie Kennedy
Brook Davidson, <i>Secretary</i>	Darrin Lee
Greg Katulka, <i>Past President</i>	Gene Marlow
Beth Baldwin	Blair Marshall
Larry Baldwin	Christopher Morgan
Kyle Bochat	Avery Niles
Philip Bonelli	Michele Piucci
John Breakfield	Michelle Prater
Dr. Allen Butler	Zachary Propes
Anna Cash	LeAnne Richardson
Jody Cooley	Robert Schuetze
Sean Couch	David Stevens
Callie Flack	Tonya Tucker
Chip Frierson	Jessica Tullar
John Gram	Jeremy Williams

ADVISORY BOARD:

Dr. Wiley & Judy Black	Alex Laidlaw
Walter Boomershine	James A. Walters
Barkley Geib	Philip Wilheit Sr.

Our Mission

The Boys & Girls Clubs of Lanier inspire and enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

